01 · INVESTOR FAQ

Investor FAQ

Agent Logic, Inc. — $3M seed on a standard post-money SAFE, $20M valuation cap, no discount.

02 · THE RAISE

What are you raising?

A $3M seed on a standard post-money SAFE (YC template) with a $20M valuation cap and no discount.

What will the funds be used for?

Indicative allocation: engineering 60%, GTM & design partners 25%, infrastructure & ops 15%. The round takes us from working platform to paid pilots and a repeatable motion.

What are the milestones for the round?

Over 18 months: v0.95 MVP to CodeFriend GA on the ADL Runtime; five design partners with three converting to paid pilots; first $500K ARR under contract; UTS adopted by two external runtimes; self-serve Individual and SMB tiers live; team of six across engineering, product, and GTM.

What's your runway plan?

The raise funds 18 months of runway, supplemented by non-dilutive sources — cloud credits, grants, and customer-funded pilot engagements — which we pursue aggressively to preserve equity.

03 · THE BUSINESS

What does Agent Logic do, in one sentence?

We build the deterministic control plane for enterprise AI agents: define the goal, bind the execution, sign the evidence.

What's the business model?

Land and expand. Step 1: CodeFriend subscriptions, priced by repositories managed — Individual ($49/mo), SMB ($399/mo for 10 repos), Enterprise (custom from ~$3K/mo). Step 2, at runtime GA: platform extension sold into every account — private cloud deployments, audit & governance modules, and workload-based runtime licensing. Design-partner pilots: $50–75K for 10–12 weeks, creditable against the first-year contract.

Who's the customer?

Enterprises deploying AI agents in high-trust environments: large engineering organizations, regulated industries, and any team whose compliance function needs proof of what agents did.

What traction do you have?

Built in the open: 4,369 public commits, 24 releases, Rust core at v0.91.8 (MVP at v0.95). Formal foundations published (DOI: 10.5281/zenodo.20738007). Latest retained CAV security run: 6 attack scenarios, 6/6 refused or detected. CodeFriend design-partner program open.

How big is the market?

The AI agents market is forecast to grow from \$7.8B (2025) to \$52.6B by 2030 — 46.3% CAGR, with coding agents (52.4%) and multi-agent systems (48.5%) fastest (MarketsandMarkets 2025; BCC Research 2026).

Who are the competitors?

We complement the stack and lead its governance layer. Frameworks (LangGraph, CrewAI) build agents — ADL defines and governs in one spec. Observability (LangSmith, AgentOps) watches after the fact — we record evidence before it. Guardrails sit beside the loop — our policy is enforced in the runtime. Cloud runtimes lock you to a provider — UTS keeps us neutral.

Why will you win?

Founder-market fit: three decades of planet-scale trusted systems (CERN, W3C, Yahoo, Google, AWS, PayPal, Visa, Walmart), six startups, two acquisitions, two IPOs — and a research program that defines the category's formal foundations rather than borrowing them.

04 · THE TEAM

Who's on the team?

Solo founder by design at this stage: Daniel Austin, Founder & CEO. The platform's architecture, research foundations, and 4,000+ public commits are one person's demonstrated execution. The round funds the founding team around it: senior systems engineers with runtime, distributed-systems, and security backgrounds.

05 · THE RISKS, ASKED HONESTLY

Isn't this early? Enterprises are still experimenting.

Governance is bought when the first agent incident hits production — and pilots are hitting production now. Being early to infrastructure is the point; being late to it is fatal.

What if model providers build this in?

Providers govern their own models. Enterprises run heterogeneous fleets across providers — which is precisely why a neutral control plane and provider-neutral tool interfaces (UTS) matter. The layer that signs the evidence cannot also be the layer being audited.

What's the biggest execution risk?

Focus. The discipline is shipping CodeFriend to revenue first and letting the platform be pulled into the market by a working product.